AMBER

Your Full-stack AI-Infrastructure Partner

Transforming AI Ambitions into Business Reality

NVIDIA Elite Partner
For DGX AI Compute Systems, Compute, NVIDIA Omniverse

NVIDIA Preferred Partner
for Networking, Visualization

Contents

AMBER

Your Partner For AI Innovation

Expertise Built Over 15 Years

Among the first partners authorized to sell DGX™ systems in Europe

Founded as FluiDyna, specialized in NVIDIA technology

NVIDIA Elite Partner status achieved

Re-emerged as AMBER AI & Data Science Solutions GmbH

ISO 9001:2015 certified quality management

NVIDIA SuperPOD™ Specialization

2008

2016

2022

2024

2025

The AMBER Ecosystem

Your Single Point of Contact for Complex AI Projects

From infrastructure procurement to end-to-end project delivery – **we adapt to your needs** and provide value across all steps of your AI journey, either directly or through our extensive partner network.

CUSTOMER — **AMBER**

Did you know?
You're always welcome to use your own suppliers. Our partner network is simply an optional service designed to make your AI journey even more seamless.

Hardware — NVIDIA Elite Partner | SUPERMICRO | WEKA | NetApp | IBM

Infrastructure — Elio VP | Green Mountain

Software — run:ai | NVIDIA OMNIVERSE | NVIDIA AI ENTERPRISE

Use-Case Implementation — Deloitte. | PNY

Our End-to-end Approach

Supporting Your AI Journey at Every Step

AMBER

Enterprise AI projects don't happen overnight.
AMBER provides comprehensive services
throughout your entire project lifecycle

| Strategic consulting and planning | Infrastructure design and procurement | Implementation and management | Continuous Optimization And Support |

START ●----------------- ENTERPRISE AI PROJECT -----------------● FINISH

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Our End-to-end Approach

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Strategic consulting and planning	Infrastructure design and procurement	Implementation and management	Continuous Optimization And Support

START ●----------------- ENTERPRISE AI PROJECT -----------------● FINISH

Strategic Consulting and Planning

AMBER

Setting the Foundation for AI Success

SERVICES

AI strategy and infrastructure consultation

Holistic evaluation of deployment options (On-Premise, Co-Location, Cloud)

Support for grant applications and public tenders

Total Cost of Ownership (TCO) calculation and ROI analysis

WE HELP YOU ANSWER THESE QUESTIONS

What's the strategic benefit of owning AI hardware for my business?

Which infrastructure approach best meets your specific requirements?

How can we ensure your infrastructure is future-ready?

How to secure funding and optimize procurement?

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Infrastructure Design and Procurement

AMBER

Building the Optimal Foundation

SERVICES

Requirement analysis and tailored hardware recommendations

Integration planning for existing IT environments

Scalability design for future expansion

End-to-end supply chain management as your single point of contact

WE HELP YOU ANSWER THESE QUESTIONS

What hardware configuration best fits my current and future use cases?

How will new systems integrate with my existing IT infrastructure?

What's the optimal software stack to manage my custom infrastructure?

How can we streamline the procurement process?

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Implementation and Management

From Delivery to Production-Ready Systems

AMBER

SERVICES

Professional installation at your preferred location (on-premise, co-location, container)

Initial configuration and performance optimization

Complete infrastructure management services (optional)

Flexible financing options including leasing and payment plans

WE HELP YOU ANSWER THESE QUESTIONS

How do we get from hardware delivery to a running AI system — fast and reliably?

What are the risks and technical pitfalls during implementation, and how do we avoid them?

How can we reduce downtime and ensure stable performance from day one?

Who takes care of operations, updates, and maintenance — and how much internal effort does that require?

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START ● - - - - - - - - - - - - ENTERPRISE AI PROJECT - - - - - - - - - - - - ● FINISH

Continuous Optimization and Support

Ensuring Long-Term Performance and Reliability

SERVICES

Upgrade planning and lifecycle management

Rapid replacement services and SLA-backed support

Access to expert support for troubleshooting

WE HELP YOU ANSWER THESE QUESTIONS

How do we keep our AI infrastructure running at peak performance?

What's the best way to manage upgrades without interrupting operations?

How do we handle hardware failures or service disruptions quickly?

AMBER

Comprehensive AI Infrastructure Portfolio

Building Blocks for Your AI Factory

AMBER

NVIDIA Enterprise AI Solutions

+

Holistic Data Center Infrastructure

+

Flexible Deployment Options

+

Software and Management Tools

+

Managed Services

Comprehensive AI Infrastructure Portfolio

Building Blocks for Your AI Factory

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| NVIDIA Enterprise AI Solutions | + | Holistic Data Center Infrastructure | + | Flexible Deployment Options | + | Software and Management Tools | + | Managed Services |

NVIDIA Enterprise AI Solutions

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Cutting-Edge Performance from an Elite Partner
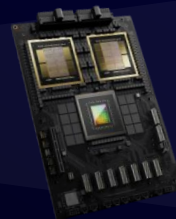
HIGH-PERFORMANCE AI SYSTEMS

As NVIDIA Elite Partner, we provide more than just hardware – we deliver unmatched expertise and a track record of successful implementations across the NVIDIA ecosystem

NVIDIA DGX™ H200/B200

For demanding AI projects

NVIDIA GB200 NVL72 / GB300 NVL144

For next-generation language models

NVIDIA DGX SUPERPOD™

For scalable enterprise deployments

ENTRY SOLUTIONS

STANDALONE GPU ACCELERATORS

For specific use cases

AI WORKSTATIONS

For teams and development environments

RENDERING WORKSTATIONS

For NVIDIA Omniverse and 3D visualization scenarios

Comprehensive AI Infrastructure Portfolio

Building Blocks for Your AI Factory

NVIDIA Enterprise AI Solutions

+

Holistic Data Center Infrastructure

+

Flexible Deployment Options

+

Software and Management Tools

+

Managed Services

Holistic Datacenter Infrastructure
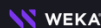
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Building Complete AI Factories

Powerful GPUs alone don't make an AI factory – you need optimized storage, networking, and server infrastructure to maximize performance

STORAGE SOLUTIONS

- ✓ High-performance AI storage from: IBM, DDN, NetApp, WEKA, Pure Storage, Hammerspace, Quobyte, Cloudian
- ✓ Scalable from entry-level to enterprise-grade deployments
- ✓ Optimized for AI/ML data workloads

IBM **NetApp** WEKA

NETWORK INFRASTRUCTURE

- ✓ NVIDIA InfiniBand networking for ultra-low latency
- ✓ High-speed Ethernet solutions
- ✓ Custom network architecture for optimal GPU utilization

SERVER SOLUTIONS

- ✓ NVIDIA DGX^{TM} compute servers
- ✓ Supermicro NVIDIA-certified servers
- ✓ Custom certified configurations for specific workloads

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Comprehensive AI Infrastructure Portfolio

Building Blocks for Your AI Factory

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| NVIDIA Enterprise AI Solutions | + | Holistic Data Center Infrastructure | + | Flexible Deployment Options | + | Software and Management Tools | + | Managed Services |

Flexible Deployment Options

Tailored to Your Business Requirements

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OPTIONS

ON-PREMISE SOLUTIONS

✓ Maximum control and data sovereignty

✓ Direct integration with existing infrastructure

✓ Customized for your security requirement

CONTAINER SOLUTIONS

✓ Modular and rapidly deployable

✓ Location flexibility with self-contained environments

✓ Liquid-cooled options for maximum energy efficiency

CO-LOCATION SERVICES

✓ Strategic data center partnerships worldwide

✓ Optimized for specific use cases

HYBRID ARCHITECTURES

✓ Seamless integration of on-premise, co-location, and cloud resources

✓ Unified management across deployment models

Comprehensive AI Infrastructure Portfolio

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Software and Management Tools

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Maximizing Your AI Infrastructure Potential

SOLUTIONS

NVIDIA AI ENTERPRISE

- ✓ Comprehensive software suite for AI development and deployment
- ✓ Enterprise-grade support and optimization
- ✓ Pre-trained models and frameworks

NVIDIA OMNIVERSE

- ✓ Digital twin creation and collaboration
- ✓ Industrial simulation and visualization
- ✓ 3D workflow integration

CLUSTER MANAGEMENT

- ✓ Run:AI for resource orchestration and workload management
- ✓ NVIDIA Base Command for DGX environments
- ✓ Monitoring and administration tools

NVIDIA
AI ENTERPRISE

NVIDIA
OMNIVERSE

run:
ai

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Managed Services

Focus on Your AI Use Cases, Not Infrastructure

AMBER

Looking to accelerate your AI journey without the overhead of infrastructure management? Our flexible managed services provide the perfect solution

FULL-SERVICE INFRASTRUCTURE MANAGEMENT

CUSTOM USAGE AND BILLING MODELS

HARDWARE-AS-A-SERVICE WITH REGULAR TECHNOLOGY UPDATES

END-TO-END SUPPORT FROM DEPLOYMENT TO OPTIMIZATION

Working with selected partners, we offer flexible financing options including leasing models and pay-as-you-grow solutions

Why Choose AMBER?

The Foundation for Your AI Success

AMBER

In this fast-paced industry, having a partner that is 100% committed to providing the best solution for your requirements and helping you navigate the AI landscape is a key success factor

ELITE NETWORK

Access to the strongest partnerships in the AI infrastructure ecosystem

YEARS OF EXPERIENCE

15+ years of expertise in high-performance computing and AI

CUSTOMER COMMITMENT

Building long-lasting relationships with our clients

TRUSTED PARTNER

We're proud of the trust our clients place in us

END-TO-END SUPPORT

From strategic planning to implementation and beyond

SINGLE POINT OF CONTACT

Simplifying complex multi-vendor projects

Next Steps With AMBER

Wherever You Are on Your AI Journey, We're Here to Help

OFFERINGS

FREE AI STRATEGY MEETING

- ✓ 60-minute consultation with our experts
- ✓ Real value and insights for your AI initiatives
- ✓ Expert evaluation of your current AI strategy

USE-CASE IDEATION WORKSHOP

- ✓ Collaborative session in partnership with NVIDIA
- ✓ Limited spaces available
- ✓ Identify and prioritize high-impact AI use cases

PROOF OF CONCEPT AND TECHNOLOGY VALIDATION

- ✓ Test your use cases on cutting-edge hardware
- ✓ Experience what "Next-Level" truly means
- ✓ Quantify potential performance improvements

Contact Us

We're Happy to Hear from You

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